



AES SECURITY EQUIPMENT NEWSLETTER For Americans Living Overseas

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ATTENTION: SECURITY PERSONNEL:

Please forward to appropriate personnel:

Regional Security Officer / Security Director

Assistant Regional Security Officer / Post Security Officer

Residential Security Coordinator / General Services Officer

Central Alarm Monitoring: The Force Multiplier

In the face of shrinking budgets and increasing threats, it is a challenge to secure the homes of Americans living overseas. The solution is a mix of physical security, alarms, guards and roving patrols. Manpower is expensive, and guards can't be everywhere, so you want them where they are needed most. A central alarm monitoring system – or CAMS – greatly boosts your guard force effectiveness.

The real benefit of the CAMS – and alarms in general – is to be a force multiplier for the guards. The CAMS is a budget multiplier as well. In terms of cost, alarms and CAMS systems have a one-time procurement and installation cost, and low recurring costs for maintenance and monitoring.

The CAMS connects the home alarms to a central monitoring post using telephone lines or radio as the communications link. In regions where phone lines are unavailable, unreliable or exposed to tampering, the radio CAMS has many advantages. The AES-IntelliNet radio CAMS was developed around the specific needs of the US Dept of State. AES systems have been deployed at many US government overseas locations and in hundreds of commercial operations around the world.

The AES-IntelliNet system is unique: every radio is both a transceiver and a repeater. Because every unit is a repeater, no dedicated tower sites are required. This greatly lowers costs, while streamlining the set up and licensing requirements. The AES radio transceivers can mate with all types of alarm panels, including AES 5100 and 1700 series, as well as GE (ITI), DSC and other brands.

For more information on AES-IntelliNet, email brockett@aes-security.com, or go to <http://www.aes-security.com/alarmcommunicationsproducts.html>.

GSA Contract

Your purchasing procedures are streamlined thanks to pre-negotiated discounts through GSA. The new contract, GS-03F-5025C, is valid through March 2009, and covers all AES security

equipment. For a copy of the contract and price schedule, contact Brian Rockett at brockett@aes-security.com

Upcoming Events

ASIS – Annual Seminars and Exhibits, Dallas, TX, Dallas Convention Center, Booth #2719, American Society for Industrial Security September 27-29, 2004, <http://www.asisonline.org/>

Alarming Questions?

Please contact us with any questions you may have. AES has provided residential and embassy security products for 25 years. We understand the special requirements of protecting Americans overseas, and we are uniquely qualified to help you with security needs. [Email us](#), visit our website at <http://www.aes-security.com/> or phone us at +1-978-535-7310 ext 110, or fax us at +1-978-535-7313.

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