



## **AES HOME ALARM NEWSLETTER For Americans Living Overseas**

**July 2005**

Number 05-01

### **ATTENTION: SECURITY PERSONNEL:**

*Please forward to appropriate personnel:*

**Regional Security Officer / Security Director**

**Assistant Regional Security Officer / Post Security Officer**

**Residential Security Coordinator / General Services Officer**

### **Topics:**

[- Home Alarms: Cost Efficient, Effective Protection](#)

[- Key Features and AES Home Alarms](#)

[- New GSA Price List](#)

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### **Home Alarms: Effective Protection**

A review of crime reports shows that 90+% of residential crime comes from the “low end” threats. These most-common threats are usually thwarted by an alarm system. The blaring siren alerts residents and exposes the bad guys.

We can't change the threat but with an alarm, we can make them go elsewhere.

What does this mean for your security program? An alarm system, properly installed and maintained, is a reliable force multiplier. Note that an alarm system is not a substitute for solid locks, sturdy doors and windows, good lighting, and security-minded residents. These are all important deterrents, and together with the alarm system they form the complete residential security solution.

### **Key Features of AES Home Alarms:**

AES has provided “Home Alarm Kits” for more 25 years, proudly protecting Americans and the diplomatic community around the world. Here are some of the key features and benefits of our home alarm systems, and some good guidelines for anyone specifying alarms for use outside the U.S.

110/220 V, 50/60 Hz Operation – When specifying equipment from a U.S. source, be sure that the system operates on the local power. All AES systems include a universal power input.

Ruggedized Power Supply – Power in many overseas locations may fluctuate or be intermittent. The alarm system must include a tough power supply with protection against these problems. As the price of oil skyrockets, fluctuating and failing power will become a bigger problem as electric

providers cut back to save fuel. AES systems have built-in protection against power problems, particularly the 5100 Series, which now includes a “super-duty” power supply.

**Battery Back Up** - The need for security continues even during a power failure. Rechargeable batteries in the alarm panel provide back up to keep your system running. The battery should be checked routinely. (A simple battery test: disconnect the AC power to the panel, and trigger a panic button. Let the siren sound for 5 minutes. Be sure to tell the monitoring company or responders that you are testing.)

**Wired and Wireless Capability** – “Wireless” refers to sensors with built in transmitters that link to the alarm panel via radio, no wires needed. This makes for easy installation, but adds to the initial product cost and to maintenance later on. “Wired” sensors are less expensive, but incur higher labor costs to install. The best solution is a mix of both, allowing the technician the most options when designing and installing a system.

**Expandability** – Your needs can change, and the ability to address those changes is important to your success. Choose an alarm platform that you can build on (from a supplier you can count on).

For more information on AES Alarm equipment, [click here](#) or go to <http://www.aes-security.com/AES-Security-ResidentialCommercial.htm>

## **New GSA Schedule Issued for AES Products**

An updated GSA schedule is now available with an updated list of components. The GSA price provides a pre-negotiated 40% discount to recognized government agencies. For a copy of the contract and price schedule, contact Brian Rockett at [brockett@aes-security.com](mailto:brockett@aes-security.com)

## **Factory Training for AES Security Systems**

Take advantage of these free technical training sessions, held at our headquarters in Peabody, Massachusetts USA (15 miles north of Boston). There is no charge for the training, other than travel and per diem costs.

For information on upcoming training sessions contact Jeannie Carpenter at [jcarpenter@aes-intellinet.com](mailto:jcarpenter@aes-intellinet.com)

## **Upcoming Events**

**ASE – Americas’ Security Expo**, Miami FL  
Miami Beach Convention Center, July 19-21, 2005,  
<http://www.americasfireandsecurity.com/>

**ASIS – Annual Seminars and Exhibits**, Orlando FL,  
American Society for Industrial Security September 12-14, 2005, <http://www.asisonline.org/>

## **Alarming Questions?**

Please contact us with any questions you may have. AES has provided residential and embassy security products for 25 years. We understand the special requirements of protecting Americans overseas, and we are uniquely qualified to help you with security needs. [Email us](#), visit our

website at <http://www.aes-security.com/> or phone us at +1-978-535-7310 ext 110, or fax us at +1-978-535-7313.

**STAY UP TO DATE:** If you wish to receive future newsletters, or add / update your email address on security products and applications, please [email us](#) with the word “add” or “update” in the subject area.

If you do not wish to receive emails about product updates, please [email us](#) with the word “remove” in the subject line.

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